SCOVILLE REALTY & INVESTMENTS
Sacramento & Northern California

Home Buyer's Roadmap

Six steps from first conversation to keys in hand, with us beside you at every turn.

1 Consult & get pre-approved

- Talk through your goals, budget and neighborhoods
- Connect with a trusted local lender
- Get a pre-approval letter so sellers take your offer seriously

2 Search for your home

- Custom searches for homes in the market that fit your specific criteria
- Private showings on your schedule
- Honest insight on neighborhoods, condition and value

3 Make a strong offer

- Comparable sales analysis to price your offer right
- Expert negotiation on price, credits and terms
- Contingencies that protect you: inspection, appraisal, loan

4 Escrow & inspections

- Open escrow and deposit your earnest money
- Schedule inspections and review every report together
- Negotiate repairs or credits where needed

5 Appraisal & loan approval

- Your lender orders the appraisal
- We track every deadline and remove contingencies on time
- Final loan approval: clear to close

6 Close & get your keys

- Final walkthrough before you sign
- Sign closing documents and fund the loan
- Keys in hand. Welcome home!

www.ScovilleRI.com

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